

Message Text

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INFO OCT-01 AF-06 ARA-10 EUR-12 EA-10 NEA-09 ISO-00 EB-07

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COM/CAGNE-246/ABOUDREAU; IN SUBSTANCE: COM/OIM/244/JDOYLE

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R 202110Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

AMEMBASSY BERN

AMEMBASSY BOGOTA

AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY BUENOS AIRES

AMEMBASSY CARACAS

AMEMBASSY THE HAGUE

AMEMBASSY HELSINKI

AMEMBASSY KUWAIT

AMEMBASSY LAGOS

AMEMBASSY MADRID

AMEMBASSY MANILA

AMEMBASSY MEXICO

AMEMBASSY OSLO

AMEMBASSY PARIS

AMEMBASSY SEOUL

AMEMBASSY SINGAPORE

AMEMBASSY TAIPEI

AMEMBASSY TEHRAN

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

AMCONSUL SYDNEY

AMCONSUL JOHANNESBURG

AMEMBASSY CAIRO BY POUCH

AMEMBASSY JIDDA BY POUCH

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E.O. 11652: N/A

TAGS: BTRA, XA, XG, XE, XF, XZ, XR

SUBJECT: LICENSING PROPOSAL: ALLIS-CHALMERS: OPPORTUNITY

NO.: 3-75-022

1. ALLIS-CHALMERS CORPORATION (A-C) ANNOUNCED THAT IT IS DISCONTINUING MANUFACTURE OF OVERHEAD DISTRIBUTION TRANSFORMERS IN THE USA. A-C IS NOW SEEKING IMMEDIATE OPPORTUNITIES TO ESTABLISH LICENSEES FOR THE DESIGN, MANUFACTURE AND SALE OF THESE TRANSFORMERS: A-C SINGLE PHASE DISTRIBUTION TRANSFORMER, 5 KVA THROUGH 500 KVA, 50 HERTZ AND 60 HERTZ, 34.5 KV (PRIMARY) AND BELOW, ALL SECONDARY VOLTAGES; A-C THREE PHASE DISTRIBUTION TRANSFORMERS, 30 KVA THROUGH 500 KVA, 50 HERTZ AND 60 HERTZ, 18 KV (PRIMARY) AND BELOW, ALL SECONDARY VOLTAGES; AND -C INSTRUMENT TRANSFORMERS, CURRENT TRANSFORMERS AND POTENTIAL TRANSFORMERS, EPOXY MOLDED CONSTRUCTION - 15 KV AND BELOW, OIL FILLED CONSTRUCTION - 345 KV AND BELOW.

2. A-C CAN OFFER A UNIQUE PACKAGE TO QUALIFIED PROSPECTS: (A) A LICENSEE AGREEMENT TO MANUFACTURE AND DISTRIBUTE THIS EQUIPMENT UNDER A-C NAMEPLATE; (B) A TECHNICAL ASSISTANCE PACKAGE AID IN THE DEVELOPMENT OF A COMPLETE MANUFACTURING OPERATION; AND (C) SELECTION AND SALE OF CAPITAL EQUIPMENT FROM THE A-C PLANTS TO SUPPORT THE ESTABLISHMENT OF SEVERAL TRANSFORMER MANUFACTURING FACILITIES.

3. FOR ADDITIONAL INFORMATION INTERESTED FIRMS SHOULD CONTACT: MR. JOHN M. SENKO, ALLIS-CHALMERS CORPORATION, COLUMBUS AND PREBLE AVENUE, PITTSBURGH, PENNSYLVANIA 15233, TELEPHONE : (412) 322-4400; TELEX 710-664-4487 (PHGPATP).

4. QUALIFIED PROSPECTS SHOULD ESTABLISH THEIR INTEREST BY APRIL 11, 1975. NEGOTIATIONS WILL BEGIN IMMEDIATELY. EMBASSIES ARE REQUESTED TO COORDINATE CONSTITUENT POSTS DISSEMINATION OF THIS PROPOSAL.

INTERESTED PARTY.

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NOTE BY OC/T: POUCHED CAIRO AND JIDDA.

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TAGS: BTRA, XA, XG, XE, XF, XZ, XR
To: ABIDJAN MULTIPLE
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